

**Big Data, Artificial Intelligence  
and Data Analysis Set**

coordinated by  
Jacques Janssen

Volume 1

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**Big Data for Insurance  
Companies**

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*Edited by*

Marine Corlosquet-Habart  
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## Foreword

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Big data is not just a slogan, but a reality as shown by this book. Many companies and organizations in the fields of banking, insurance and marketing accumulate data but have not yet reaped the full benefits. Until then, statisticians could make these data more meaningful: through correlations and the search for major components. These methods provided interesting, sometimes important, but aggregated information.

The major innovation is that the power of computers now enables us to do two things that are completely different from what was done before:

- accumulate individual data on thousands or even millions of clients of a bank or insurance company, and even those who are not yet clients, and process them separately;
- deploy the massive use of unsupervised learning algorithms.

These algorithms, which, in principle, have been known for about 40 years, require computing power that was not available at that time and have since improved significantly. They are unsupervised, which means that from a broad set of behavioral data, they predict with amazing accuracy the subsequent decisions of an individual without knowing the determinants of his/her action.

In the first three chapters of this book, key experts in applied statistics and big data explain where the data come from and how they are used. The second and third chapters, in particular, provide details on the functioning of learning algorithms which are the basis of the spectacular results when using massive data. The fourth and fifth chapters are devoted to applications in the insurance

sector. They are absolutely fascinating because they are written by highly skilled professionals who show that tomorrow's world is already here.

It is unnecessary to emphasize the economic impact of this study; the results obtained in detecting fraudsters are a tremendous reward to investments in massive data.

To the best of my knowledge, this is the first book that illustrates so well, in a professional context, the impact and real stakes of what some call the “big data revolution”. Thus, I believe that this book will be a great success in companies.

Jean-Charles POMEROL  
Chairman of the Scientific Board of ISTE Editions