

# Handbooks of Pragmatics

*Editors*

Wolfram Bublitz

Andreas H. Jucker

Klaus P. Schneider

Volume 6

De Gruyter Mouton

# Table of contents

Preface to the handbook series . . . . .	v
Acknowledgments . . . . .	ix

1. Introduction to interpersonal pragmatics <i>Miriam A. Locher and Sage L. Graham</i> . . . . .	1
---	---

## Part I: Theoretical approaches to interpersonal pragmatics

### Approaches to politeness and impoliteness

2. Linguistic politeness: Laying the foundations <i>Maria Sifianou</i> . . . . .	17
3. Linguistic politeness theory and its aftermath: Recent research trails <i>Richard J. Watts</i> . . . . .	43
4. Politeness in East Asia <i>Shigeko Okamoto</i> . . . . .	71
5. Researching impoliteness and rudeness: Issues and definitions <i>Derek Bousfield</i> . . . . .	101

### Approaches to interpersonal interpretation drawn from communication studies and social cognitive linguistics

6. Relating <i>Robert B. Arundale</i> . . . . .	137
7. Social cognition <i>Andreas Langlotz</i> . . . . .	167

### Identity and gender

8. The negotiation of identities <i>Anna De Fina</i> . . . . .	205
---	-----

xii	Table of contents	
9.	Gender and interpersonal pragmatics	
	<i>Louise Mullany</i> . . . . .	225

**Part II: Linguistic strategies for interpersonal effects**

10.	Mitigation	
	<i>Stefan Schneider</i> . . . . .	253
11.	Respect and deference	
	<i>Michael Haugh</i> . . . . .	271
12.	Swearing	
	<i>Karyn Stapleton</i> . . . . .	289
13.	Humour	
	<i>Stephanie Schnurr</i> . . . . .	307

**Part III: Interpersonal issues in different contexts**

14.	Interpersonal issues in the workplace	
	<i>Bernadette Vine</i> . . . . .	329
15.	Interpersonal issues in court: Rebellion, resistance and other ways of behaving badly	
	<i>Janet Cotterill</i> . . . . .	353
16.	Interpersonal issues in health discourse	
	<i>Boyd Davis</i> . . . . .	381
17.	Interpersonal issues in political discourse	
	<i>José Luis Blas Arroyo</i> . . . . .	405
18.	Interpersonal issues in the discourse of dating ads	
	<i>Carol Marley</i> . . . . .	435
	About the authors . . . . .	463
	Subject index . . . . .	469
	Author and name index . . . . .	486